



# GETTING STARTED WITH DODGE INTEGRATION FOR SALES LINK

**QUESTIONS?** Contact Uptake Customer Service

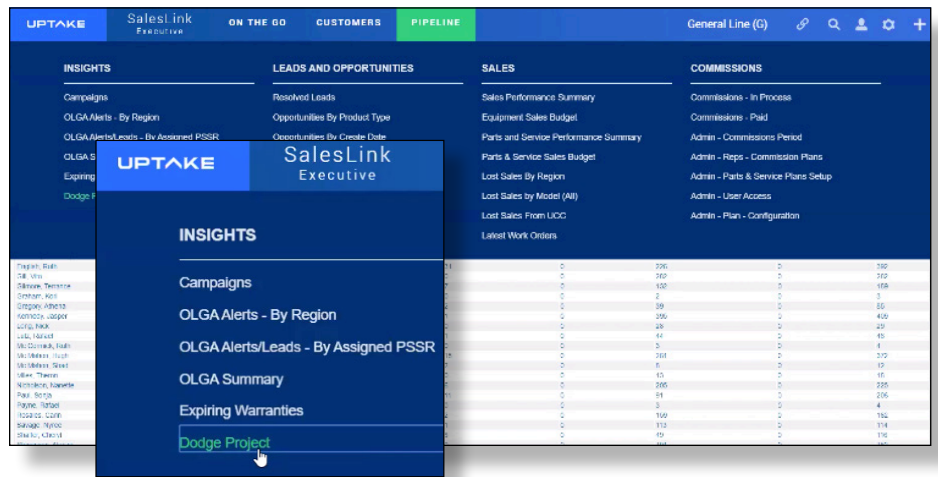
(312) 242-2300  
support@uptake.com

**Dodge Projects is a third-party market intelligence and collaboration platform for the construction industry. It is a single resource to discover every large construction project, and various sub-contracts for each project, as well as the various companies managing, bidding and winning various contracts. As a Dealer, strategically finding out about these projects generates leads, which after the bid process is completed, becomes a feed of great Rental and Sales Opportunities. This guide shows you how to view Dodge information in SalesLink. Configurable. Default: Off.**

*Note: Dodge Projects is available for U.S. and Canadian dealers only. To have this feature on, please submit a ticket to: support@uptake.com*

## SELECT A DODGE PROJECT

After logging into SalesLink Executive, select the PIPELINE tab and navigate to Dodge Project.



## CHOOSE PROJECT FROM THE LIST

A list will display containing all of the projects in Dodge within the parameters of the search criteria selected in the top row.

You can search by **Status**, **Opportunity Owner**, **State**, **County**, **City**, **Zip Code**, or **Project Start Date**.

Next to each project you can see additional information including **Leads/Ops**, **Activities**, **Value**, etc.

Status (Active In: -)		Opportunity Owner (All)	State (All)	County (All)	City	Zip	Project Start Date (Oct 2, 2019)	Filter	Dodge Report		
Stage Project	High Voltage & Electric and Controls Repair & Painting	ACORN	CA			900000	07/24/2019	Nov 24 2019	MCCESTO	CA	2
	1300 Streetcar (1300 Streetcar)	ACORN	CA			500000	02/10/2019	Nov 19 2019	LONG BEACH	CA	5
	California Electric Railway System (California Electric Railway)	ACORN	CA			500000	02/10/2019	Nov 19 2019	LONG BEACH	CA	10
	California Electric Railway System (California Electric Railway)	ACORN	CA			500000	02/10/2019	Nov 19 2019	LONG BEACH	CA	1
	Water Treatment Plant (Water Treatment Plant)	ACORN	CA			2000000	02/10/2019	Nov 19 2019	Water Corp	CA	1
	Water Treatment Plant (Water Treatment Plant)	ACORN	CA			2000000	02/10/2019	Nov 19 2019	Water Corp	CA	1
	Water Treatment Plant (Water Treatment Plant)	ACORN	CA			2000000	02/10/2019	Nov 19 2019	Water Corp	CA	4
	Water Treatment Plant (Water Treatment Plant)	ACORN	CA			2000000	02/10/2019	Nov 19 2019	Water Corp	CA	4
	Water Treatment Plant (Water Treatment Plant)	ACORN	CA			2000000	02/10/2019	Nov 19 2019	Water Corp	CA	1
	Water Treatment Plant (Water Treatment Plant)	ACORN	CA			2000000	02/10/2019	Nov 19 2019	Water Corp	CA	1
	Water Treatment Plant (Water Treatment Plant)	ACORN	CA			2000000	02/10/2019	Nov 19 2019	Water Corp	CA	12
	Water Treatment Plant (Water Treatment Plant)	ACORN	CA			2000000	02/10/2019	Nov 19 2019	Water Corp	CA	1
	Water Treatment Plant (Water Treatment Plant)	ACORN	CA			2000000	02/10/2019	Nov 19 2019	Water Corp	CA	2
	Water Treatment Plant (Water Treatment Plant)	ACORN	CA			2000000	02/10/2019	Nov 19 2019	Water Corp	CA	4
	Water Treatment Plant (Water Treatment Plant)	ACORN	CA			2000000	02/10/2019	Nov 19 2019	Water Corp	CA	1
	Water Treatment Plant (Water Treatment Plant)	ACORN	CA			2000000	02/10/2019	Nov 19 2019	Water Corp	CA	3
	Water Treatment Plant (Water Treatment Plant)	ACORN	CA			2000000	02/10/2019	Nov 19 2019	Water Corp	CA	29
	Water Treatment Plant (Water Treatment Plant)	ACORN	CA			2000000	02/10/2019	Nov 19 2019	Water Corp	CA	3



## VIEW PROJECT DETAILS

Once in project details, you can change its status and click **UPDATE**. The header lists various information about the project.

Below that is a list of companies who are affiliated with the project with whom you can connect.

The list provides additional helpful information to review as you decide whether to pursue a lead, opportunity or activity.

## CREATE LEAD/OPPORTUNITY/ACTIVITY

You can now click on **CREATE LEAD**, **CREATE OPPORTUNITY**, or **CREATE ACTIVITY**.

In this example, a **Dodge Lead** is being created.